

# JONESIES SOLUTIONS LLC

## Federal Capability Statement

Veteran-Owned AI Prototyping, AI Literacy Training, and Custom Web Applications for Regulated Industrial Missions  
Dr. Renaldo Jones, EdD, PMP . Sole Member and Principal

## Lead with AI. Not Hype.

SDVOSB / VOSB Certified  
UEI QGMZWZ68HK33  
CAGE 201N5  
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## FEDERAL IDENTIFIERS

UEI	QGMZWZ68HK33
CAGE Code	201N5
EIN	93-4539934
SAM.gov	Active (renewal 2027-05-07)
SDVOSB / VOSB	SBA-certified 2026-06-12 (USAF veteran, 30% service-connected)
Small Business	SBC_002676198
Utah LLC	13673343-0160 (formed 2023-11-06)

## COMPANY OVERVIEW

Jonesies Solutions LLC is a veteran-owned software firm that puts artificial intelligence inside the actual workflows of regulated industrial and federal missions, not on a slide about AI. We design, build, and ship working AI prototypes in 30-90 days across iOS, Android, macOS, and web, and we train the non-technical workforce that has to operate them. The firm is operator-led by a principal who runs senior engineering and program management in a regulated industrial domain by day and ships production AI software as a federal contractor. That combination, rare AI fluency paired with hands-on understanding of safety-critical industrial pipeline integrity, is what we bring to federal buyers.

## CORE COMPETENCIES

- **AI in regulated industrial workflows.** Applying LLM, retrieval, and anomaly-detection techniques to safety-critical industrial and pipeline-integrity contexts where data quality, traceability, and human oversight are non-negotiable.
- **Rapid AI prototyping and prototyping-workflow engineering.** Concept to working, user-tested prototype in one quarter. Three production apps demonstrate end-to-end delivery from whiteboard to app store.
- **Homegrown apps and workflow automation.** Custom web and mobile applications, Cloudflare Workers, React/TypeScript, native Swift/Kotlin, Firebase, and automation pipelines that replace six-figure enterprise software licenses.
- **Federal AI strategy and AI-literacy training.** A structured prompting framework (Role, Action, Context, Expectation) that teaches non-CS personnel to get reliable output from any major LLM, directly addressing the OMB M-24-10 and DoD AI-workforce enablement gap.

## DIFFERENTIATORS

- **Rare combination: AI fluency plus pipeline / industrial integrity discipline.** Most AI vendors have never operated inside a safety-critical regulated pipeline environment; most industrial engineers do not ship production AI. The principal does both. Federal buyers in energy, pipeline safety, and industrial cyber get a contractor who already speaks both languages.
- **Proof of ship, not pitch deck.** Three live products on global app stores serving paying users. We are operators, not slide-makers.
- **Service-Disabled Veteran-Owned, 100% US-based.** SDVOSB + VOSB certified 2026-06-12. Eligible for VA sole-source up to \$5M (VAAR 819.7008) and the binding 5% governmentwide SDVOSB goal.
- **Velocity of a team from a focused solo-led firm.** A production AI stack (local + cloud LLMs, RAG, prompt tooling) lets a disciplined solo-led firm deliver at small-team speed, with clean documentation and post-deployment training your staff can maintain.

## PAST PERFORMANCE

*Performance of Jonesies Solutions LLC. Commercial product delivery and advisory engagements billed through the firm. References available on request, NDA where applicable.*

- **RACEprompt.** Live AI-literacy SaaS on the Apple App Store, Google Play, and web. Paying subscribers across multiple countries. Demonstrates full-stack design, delivery, billing, support, and sustained release of a production software product, and the firm's structured-prompting AI-literacy curriculum at production quality.
- **QuietPulse.** Live iOS and Apple Watch application for guided breathing and focus. Demonstrates cross-device delivery, ongoing release cadence, and a wellness use case relevant to veteran mental-health programs.
- **drjonesy.com Advisory.** AI strategy and prototyping advisory engagements delivered through the firm (Etsy and Kajabi storefront product and content sales; advisory and AI-literacy engagements). Demonstrates commercial revenue, customer fulfillment, and direct AI-advisory delivery.

## NAICS CODES

NAICS	Description	FY26 Size Std
541511	Custom Computer Programming Services (primary)	\$34.0M
541512	Computer Systems Design Services	\$34.0M
541618	Other Management Consulting Services	\$19.5M
541990	All Other Professional, Scientific & Technical Services	\$19.5M

*Secondary/supporting: 541519 Other Computer Related Services; 611420/611430 Computer & Management Training; 511210 Software Publishers. Verify primary vs. secondary alignment against each target solicitation; 541511 is the firm's primary and matches the federal AI-software thesis.*

## CERTIFICATIONS & CREDENTIALS

- **SDVOSB / VOSB** . SBA VetCert, certified 2026-06-12
- **PMP** . Project Management Professional (principal)
- **EdD** . Doctorate (principal); anchors AI-literacy and training line
- **Small Business** . SBC\_002676198  
Stansbury Park, UT . 100% US-based

**Bottom line:** When your agency needs AI inside its real industrial or mission workflow, not a briefing about AI, Jonesies Solutions LLC ships in weeks, trains your team to maintain it, and exits clean. Veteran-led. Production-tested. Federally compliant.

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